

THE HONORABLE JOHN H. CHUN

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

FEDERAL TRADE COMMISSION, et al.,

Plaintiffs,

v.

AMAZON.COM, INC., a corporation,

Defendant.

Case No. 2:23-cv-01495-JHC

**[AMAZON’S PROPOSED]
DEPOSITION COORDINATION
PROTOCOL AND ORDER**

Plaintiffs Federal Trade Commission (“FTC”) and the states and territories of New York, Connecticut, Pennsylvania, Delaware, Maine, Maryland, Massachusetts, Michigan, Minnesota, Nevada, New Hampshire, New Jersey, New Mexico, Oklahoma, Oregon, Puerto Rico, Rhode Island, Vermont, and Wisconsin, acting by and through their respective Attorneys General (“Plaintiff States,” and together with the FTC, “Plaintiffs”) and Defendant Amazon.com, Inc. (“Amazon”) have agreed and stipulated to certain issues regarding the coordination of deposition discovery between the above-referenced action (“Action”) and certain other matters, and hereby jointly submit this Stipulated Coordination Protocol and Proposed Order (“Coordination Order”) for approval and entry by the Court.

1 **I. DEFINITIONS**

2 1. The following definitions shall apply for the purposes of this Order:

3 a. Amazon Witness: Any person who is (i) a current employee or officer of
 4 Amazon, or (ii) a former employee or officer of Amazon who is represented by Counsel
 5 for Amazon. Upon receipt of a deposition notice from Plaintiffs for a former employee or
 6 officer of Amazon, Counsel for Amazon shall promptly, and within no more than fourteen
 7 (14) calendar days, notify Plaintiffs in writing if the former employee or officer is
 8 represented by Counsel for Amazon. If Counsel for Amazon does not provide notice that
 9 it represents a former employee or officer within fourteen (14) calendar days, the
 10 deposition shall be governed by the provisions of Section V covering Non-Party witnesses,
 11 unless otherwise agreed to by the Parties.

12 b. Coordinated Actions: *The People of the State of California v. Amazon.com,*
 13 *Inc.*, No. CGC-22-601826 (Cal. Super. Ct.); *Frame-Wilson et al. v. Amazon.com, Inc.*, No.
 14 2:20-cv-00424-JHC (W.D. Wash.); *De Coster et al. v. Amazon.com, Inc.*, No. 2:21-cv-
 15 00693-JHC (W.D. Wash.); *Brown et al. v. Amazon.com, Inc.*, No. 2:22-cv-00965-JHC
 16 (W.D. Wash.); *District of Columbia v. Amazon.com, Inc.*, No. 2021-CA-001775-B (D.C.
 17 Super Ct.) *Mbadiwe et al. v. Amazon.com, Inc.*, No. 1:22-cv-9542-VSB (S.D.N.Y.); and
 18 any other civil action in or approaching active discovery involving substantially similar
 19 claims which is identified and agreed upon in writing by the Parties.

20 c. Coordinated Deposition: A deposition to be conducted pursuant to this
 21 Coordination Order that will be noticed and taken by Plaintiffs and Coordinated Plaintiffs'
 22 Attorneys for at least one of the Coordinated Actions.

23 d. Coordinated Plaintiffs' Attorneys: Counsel of record for plaintiffs in the
 24 Coordinated Actions.

25 e. Counsel for Amazon: Counsel of record for Amazon.com, Inc. in this
 26 Action and the Coordinated Actions.

1 f. Non-Party: Any natural person, partnership, corporation, association, or
2 other legal entity not named as a Party in this Action.

3 g. Party or Parties: Any entity named as a plaintiff or defendant in this Action.

4 **II. GENERAL PROVISIONS**

5 2. This Coordination Order applies to the Parties in the Action, and provides protocols
6 applicable to conducting deposition discovery in this Action. Nothing in this Coordination Order
7 shall preclude or otherwise restrict Amazon from engaging in further or different coordination
8 efforts in the Coordinated Actions or in any other action, but no such efforts by Amazon shall
9 modify this Coordination Order, be binding on Plaintiffs, affect Plaintiffs' ability to take discovery
10 in this Action, or otherwise have any effect on the present Action.

11 3. This Coordination Order shall be effective only upon agreement of the Parties, or
12 by order of the Court.

13 4. Any Party may seek to later modify this Coordination Order for good cause. Prior
14 to doing so, the Parties shall meet and confer in good faith regarding any proposed modifications.
15 This Coordination Order may be amended only by subsequent written agreement among the
16 Parties, or by order of the Court.

17 5. Amazon represents that it is engaged in efforts to negotiate and have substantially
18 similar orders entered in each of the Coordinated Actions. To the extent that any dispute arises
19 related to terms on coordination contained in orders in the Coordinated Actions that differ from or
20 conflict with this Coordination Order, the Parties shall meet and confer to determine if proposed
21 modifications of this Coordination Order may be necessary to facilitate efficient coordination with
22 the Coordinated Actions.

23 6. Unless otherwise agreed to and ordered by this Coordination Order, discovery in
24 this Action shall be governed by the applicable provisions of the Federal Rules of Civil Procedure,
25 the Federal Rules of Evidence, the Court's Case Scheduling Order (ECF 159), Case Management
26 Order (ECF 161), and Order Re Deposition Limits (ECF 166) ("Deposition Order"), any other

1 Court order in this Action, and any other applicable rules or orders that would apply to govern
2 discovery in the absence of this Coordination Order.

3 7. All Parties reserve all rights to formally object (by motion or otherwise) to any
4 deposition or deposition examination on any grounds and seek appropriate relief from the Court
5 as warranted, including with respect to the taking of any deposition or to the timing or scope of
6 any deposition in this Action.

7 8. Only depositions noticed by a Party in this Action shall be treated as having been
8 noticed and taken in this Action, absent an agreement between the Parties to the contrary. Any
9 testimony by an Amazon Witness or a Non-Party witness in a Coordinated Deposition shall be
10 considered deposition testimony given in this Action, whether the examination was conducted by
11 Plaintiffs, by Coordinated Plaintiffs' Attorneys, or by Counsel for Amazon. The Parties reserve
12 all rights to object to the admissibility or use of such testimony pursuant to the applicable rules.

13 9. For any Coordinated Deposition, the Parties agree that the Parties, the Coordinated
14 Plaintiffs' Attorneys, and Counsel for Amazon in the Coordinated Actions may attend and
15 participate in such Coordinated Depositions to the fullest extent permitted under the applicable
16 rules, including this Coordination Order and any Order of the Court in this Action. With respect
17 to any materials or testimony designated Confidential or Highly Confidential – Attorneys' Eyes
18 Only, the Parties' obligations will be governed by the Protective Order in this Action. The
19 obligations of Amazon's Counsel in the Coordinated Actions and the Coordinated Plaintiffs'
20 Attorneys will be governed by the respective Protective Orders in the Coordinated Actions.

21 10. To facilitate coordinated depositions of witnesses between this Action and the
22 Coordinated Actions, Plaintiffs may disclose materials and information derived from such
23 materials designated by Amazon as Confidential or Highly Confidential – Attorneys' Eyes Only
24 under the February 13, 2024 Protective Order ("Protective Order") (ECF 160) to Coordinated
25 Plaintiffs' Attorneys, provided that (i) such materials are reasonably necessary to facilitate such
26 coordinated depositions, including discussions about potential coordinated depositions of Amazon

Witnesses, potential coordinated depositions of Amazon pursuant to Rule 30(b)(6) and/or Cal. Code Civ. Proc. § 2025.230, or potential coordinated depositions of Non-Party witnesses; and (ii) such Coordinated Plaintiffs' Attorneys have agreed in writing to treat those materials and information as Protected Material under the respective Protective Orders in the Coordinated Actions. See Stipulation and Protective Order, *The People of the State of California v. Amazon.com, Inc.*, No. CGC-22-601826 (Cal. Super. Ct. Jan. 27, 2023); Protective Order (ECF 90), *Frame-Wilson et al. v. Amazon.com, Inc.*, No. 2:20-cv-00424-JHC (W.D. Wash. Feb. 27, 2023); Stipulated Protective Order, *De Coster et al. v. Amazon.com, Inc.*, No. 2:21-cv-00693-JHC (W.D. Wash. Mar. 15, 2023); Stipulated Protective Order (ECF 51), *Brown et al. v. Amazon.com, Inc.*, No. 2:22-cv-00965-JHC (W.D. Wash. Oct. 16, 2023); Protective Order Granted, *District of Columbia v. Amazon.com, Inc.*, No. 2021-CA-001775-B (D.C. Super. Ct. Oct. 25, 2024). Coordinated Plaintiffs' Attorneys may disclose materials and information derived from such materials designated by Amazon as Confidential or Highly Confidential – Attorneys' Eyes Only under the Protective Orders in the Coordinated Actions to Plaintiffs. Plaintiffs will treat those materials and information as Protected Material under the Protective Order in this Action.

11. Nothing in this Coordination Order permits any Party to take more than one deposition of any witness without agreement of the Parties and witness or leave of Court.

III. DEPOSITIONS OF AMAZON WITNESSES FIRST NOTICED IN THIS ACTION

12. To the extent Plaintiffs seek the deposition of an Amazon Witness in the Action, Plaintiffs shall issue a deposition notice to Counsel for Amazon, for a date not sooner than forty-five (45) calendar days from the date the notice is served, and provide the deposition notice to the Coordinated Plaintiffs' Attorneys.

13. Within seven (7) calendar days after receiving a deposition notice (or within fourteen (14) calendar days for a former employee or officer of Amazon), Counsel for Amazon shall use best efforts to confirm Plaintiffs' proposed date or, to the extent the witness or counsel is unavailable, provide one or more alternative dates for the deposition. If alternative dates are

1 provided, Counsel for Amazon shall use best efforts to provide at least one alternative date that is
2 within fourteen (14) calendar days of Plaintiffs' initial proposed date, and will not propose any
3 date that would require more than three (3) Amazon Witnesses to be deposed on the same date.
4 The Parties shall thereafter meet and confer on a reasonable and appropriate date, time, and
5 location for the noticed deposition.

6 14. Consistent with Federal Rule of Civil Procedure 30(d)(1) and the Court's
7 Deposition Order, the Parties agree that Plaintiffs' examination of an Amazon Witness in a
8 Coordinated Deposition shall be limited to no more than seven (7) hours on the record, with no
9 more than seven (7) hours on the record per day, unless otherwise agreed to by all Parties and the
10 Amazon Witness.

11 15. For any Coordinated Deposition of an Amazon Witness, the Parties agree that the
12 examination by Plaintiffs and Coordinated Plaintiffs' Attorneys shall be limited to no more than a
13 combined total of ten (10) hours on the record, with no more than seven (7) hours on the record
14 per day unless otherwise agreed to all Parties and the Amazon Witness.

15 16. Notwithstanding the limit set forth in Paragraph 15, Plaintiffs and the Coordinated
16 Plaintiffs' Attorneys may jointly designate up to eight (8) Amazon Witnesses, where the Amazon
17 Witness has not previously testified in a pre-Complaint investigational hearing in this Action or
18 any of the Coordinated Actions, for whom the examination by Plaintiffs and the Coordinated
19 Plaintiffs' Attorneys shall be limited to a combined total of fourteen (14) hours on the record, with
20 no more than seven (7) hours on the record per day unless otherwise agreed to by the Amazon
21 Witness. Plaintiffs and the Coordinated Plaintiffs' Attorneys shall make such designations by
22 written notice no later than thirty (30) calendar days prior to the date of such deposition. If Amazon
23 objects to any such designation, it will provide written notice of that objection to Plaintiffs and the
24 Coordinated Plaintiffs' Attorneys within five (5) business days, and Amazon, Plaintiffs, and the
25 Coordinated Plaintiffs' Attorneys will meet and confer regarding that objection. If a dispute
26 remains, Amazon may seek relief from the Court in this action for Coordinated Depositions first

1 noticed in this action; however, absent agreement of the Parties or Order of the Court, the fourteen
2 (14) hour limit shall apply to such deposition.

3 17. In the event Amazon seeks to coordinate testimony from one or more Amazon
4 Witnesses offered in response to a deposition notice to Amazon pursuant to Federal Rule of Civil
5 Procedure 30(b)(6) in this Action, Amazon shall identify the designated topics for which it
6 proposes offering coordinated testimony at the time Amazon serves its responses and objections
7 to such deposition notice. Amazon shall provide Plaintiffs with the relevant Rule 30(b)(6) or Cal.
8 Code Civ. Proc. § 2025.230 notice(s) and Amazon's responses and objections thereto, whether or
9 not Amazon is proposing coordination. Plaintiffs, in their sole discretion, may also propose
10 coordination for some or all Rule 30(b)(6) topics. Following a proposal for coordination by either
11 side, the Parties agree to meet and confer in good faith concerning the coordination of such
12 deposition, including the scope of testimony and appropriate time limits for said deposition. If no
13 party proposes coordination, or if the Parties are not able to reach an agreement regarding
14 coordination, Plaintiffs may, in their sole discretion, elect to proceed with the deposition on the
15 topics as noticed or as otherwise negotiated by the Parties. If the Parties are not able to reach an
16 agreement regarding coordination after meeting and conferring in good faith, Amazon shall not
17 refuse to designate a witness (or witnesses) or schedule a deposition(s) based on any disputes
18 regarding coordination unless Amazon files a motion for a Protective Order. Nothing in this
19 Paragraph shall affect Amazon's right to object to any deposition notice issued pursuant to Rule
20 30(b)(6) on any grounds.

21 **IV. DEPOSITIONS OF AMAZON WITNESSES FIRST NOTICED IN**
22 **COORDINATED ACTIONS**

23 18. In the event Amazon receives a deposition notice or subpoena for an Amazon
24 Witness in any Coordinated Action, Counsel for Amazon shall promptly notify Plaintiffs and shall
25 provide Plaintiffs with a copy of the deposition notice within seven (7) calendar days.
26

1 19. Upon receipt of a deposition notice from Amazon, and if Amazon's production of
2 documents in response to Plaintiffs' discovery requests issued on or before July 1, 2024 has been
3 substantially complete for at least thirty (30) calendar days, Plaintiffs shall have seven (7) calendar
4 days to notify Counsel for Amazon in writing whether Plaintiffs intend to notice such Amazon
5 Witness for deposition in the present Action such that the deposition will be a Coordinated
6 Deposition, and whether Plaintiffs are reasonably able to proceed with such deposition on the date
7 noticed in the Coordinated Action. If Amazon's production of documents in response to Plaintiffs'
8 discovery requests issued on or before July 1, 2024 has not been substantially complete for at least
9 thirty (30) calendar days at the time Amazon provides notice, Plaintiff may indicate its intent to
10 participate in the deposition of the Amazon Witness, but shall not be required to give such notice
11 until forty (40) days after Amazon substantially completes its production of documents in response
12 to Plaintiffs' discovery requests issued on or before July 1, 2024.

13 20. To the extent Plaintiffs are not reasonably able to proceed with the deposition on
14 the date noticed in the Coordinated Action, or to the extent Plaintiffs require reasonable additional
15 time to prepare, Plaintiffs will use best efforts to coordinate with Amazon and Coordinated
16 Plaintiffs' Attorneys to identify mutually agreeable dates for the Coordinated Deposition.

17 21. If Plaintiffs elect to participate in a Coordinated Deposition first noticed in a
18 Coordinated Action, the provisions in Paragraphs 14 through 16 above shall apply.

19 22. If Amazon does not provide notice to Plaintiffs regarding a deposition notice issued
20 in Coordinated Action as required in Paragraph 18, any later notice by Amazon shall have no effect
21 on Plaintiffs' rights with respect to the deposition of that Amazon Witness in this Action.
22 However, Plaintiffs, in their sole discretion, may elect to participate in a Coordinated Deposition
23 of an Amazon Witness first noticed in a Coordinated Action by issuing a deposition notice for the
24 Amazon Witness. In such instance, the provisions in Paragraphs 14 to 16 above shall apply.

25 23. If Amazon provides notice to Plaintiffs regarding a deposition notice issued for an
26 Amazon Witness in a Coordinated Action as required in Paragraph 18, and Plaintiffs do not elect

1 to participate in a Coordinated Deposition for that Amazon Witness as required in Paragraph 19,
2 Plaintiffs may not seek a deposition of that same Amazon Witness in this Action without Amazon's
3 consent or leave of the Court. Nothing in this Paragraph, or otherwise in the Coordination Order,
4 bars Plaintiffs from seeking agreement from Amazon or leave of Court to take additional testimony
5 from any Amazon Witness based on documents produced by Amazon after the date Amazon
6 represents it has substantially completed its document production.

7 24. In the event Amazon receives a deposition notice to Amazon in its corporate
8 capacity in any Coordinated Action, Counsel for Amazon shall promptly notify Plaintiffs and shall
9 provide Plaintiffs with a copy of the deposition notice within seven (7) calendar days. Amazon
10 shall provide Plaintiffs with a copy of its responses and objections to any such deposition notice
11 contemporaneously with the service of Amazon's responses and objections. In the event either
12 Party seeks to coordinate testimony as to one or more topics in a deposition notice to Amazon in
13 its corporate capacity issued in any Coordinated Action, the Party seeking coordinated testimony
14 shall identify the designated topics for which it proposes coordinated testimony either (i) at the
15 time Amazon serves its responses and objections to such deposition notice (for Amazon); or
16 (ii) within fourteen (14) calendar days of receiving Amazon's responses and objections to such
17 deposition notice (for Plaintiffs). Thereafter, the Parties agree to meet and confer in good faith
18 concerning the coordination of such deposition, including the scope of testimony for any
19 coordinated proceeding and any appropriate time limits for said deposition. If the Parties are not
20 able to reach an agreement regarding coordination after meeting and conferring in good faith,
21 Amazon shall not refuse to designate a witness (or witnesses) or schedule a deposition(s) based on
22 any disputes regarding coordination unless Amazon files a motion for a Protective Order. Nothing
23 in this Paragraph shall affect Amazon's right to object to any deposition notice issued pursuant to
24 Rule 30(b)(6) on any grounds.

V. NON-PARTY WITNESS DEPOSITION COORDINATION

25. The Parties agree that a Party seeking the deposition of a Non-Party witness will issue and send to the other Parties a deposition notice with a proposed date for the deposition, which absent mutual agreement or leave of Court for good cause, shall not be set for a date any earlier than forty-five (45) calendar days from the date the Party serves the deposition notice. A Party may serve a deposition notice without first obtaining or issuing a subpoena to compel attendance of the Non-Party witness at the deposition.

26. The Party receiving the deposition notice shall, within fourteen (14) calendar days, advise the Party seeking the deposition as to whether it intends to cross-notice the deposition and if so, shall either (i) confirm the proposed date, or (ii) propose reasonable alternative dates.

27. If the Party receiving the deposition notice intends to seek documents in connection with the deposition of the Non-Party witness, the Party receiving the deposition notice shall also, without fourteen (14) calendar days, serve any subpoena for production of such documents on the Non-Party witness (or any other Non-Party affiliated with or previously affiliated with the Non-Party witness, as applicable). The Party serving such document subpoena on a Non-Party shall use its best efforts to reach an agreement with the Non-Party regarding the scope and timing of document production, or to otherwise enforce the subpoena, so as to not unreasonably delay the taking of the Non-Party deposition noticed by the other Party.

28. If the Non-Party witness or their counsel is not reasonably available on the date noticed, the noticing Party shall promptly notify all Parties, and the Parties shall meet and confer within five (5) calendar days thereof regarding a date, time, and location for the noticed deposition that is acceptable to all Parties and the Non-Party witness.

29. For depositions that are noticed by Plaintiffs and cross-noticed by Amazon, or vice versa, the Parties agree to work in good faith to equally allocate the time available to question each Non-Party witness between Amazon, on the one hand, and Plaintiffs and the Coordinated Plaintiffs' Attorneys, on the other hand.

